MARYROSE N. MALLARI

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Learn more about me and my work. Visit my site: www.maryrosemallari.com

EXECUTIVE PROGRAM/PROJECT MANAGER/SAFe Agile Practitioner

Maryrose is an Executive Program/Project Manager/SAFe Agile Practitioner with extensive experience managing and delivery of business and IT programs in the areas of Health Care, Sales & Marketing, Retail, Insurance, Banking and Financial Services, Oil and Gas, Fleet Management and Consumer Packaged Goods. Her business customers have been C-Suite and Senior Leaders who have charged her with identifying and managing the execution of tactical tasks required to support delivery of their strategic goals. She has successfully managed multi-site, multi-cultural, global teams of up to 30 members spanning the management horizontals and diverse business area verticals of her client organizations. Her responsibilities have historically included cost analysis/management and fiscal responsibilities consistent with her Lean/Six Sigma practice.

Maryrose is an expert executor of a wide range of projects and is known for delivering results on time, within constraints of budget and resource, and to a satisfied customer. Her success comes from her integration of Lean/Six Sigma principles and SAFe Agile mindset into her work, being a certified Lean Six Sigma Black Belt, Certified Scrum Master and Certified SAFe 4 Agilist, and her hands-on technical background. She is a strategist known for pioneering leading edge management approaches, sometimes hybrid approaches, as needed, that deliver value, boost productivity, optimize performance and gain acceptance. Maryrose is a creative problem solver, instructor, team builder and communicator with a proven ability to lead winning teams that drive results that increase operational efficiency while controlling costs.

Highlights of Maryrose's skills and experience include:

- Deep program and project management experience in various development methodologies/mindsets (Waterfall, Agile (Scrum), SAFe and hybrids thereof)
- Ability to pragmatically adjust methodologies into effective hybrid versions to adapt to case-at-hand
- Keen sense of portfolio bottom lines, managing project costs within the portfolio by monitoring project spend (executing constant cost analysis throughout program execution)
- Organized and focused leadership style honed over 30+ years of business experience in various roles
- Analytical and statistically based technical troubleshooter/solution provider, with a demonstrated track record for:
 - Leading medium to large, inter-disciplinary, inter-cultural and multi-site technical project teams
 - o Strategizing/architecting cutting-edge project solutions
 - Successfully launching/executing/transitioning medium to complex business management systems.
- Strategic and analytic thinker with unique skills in planning/executing tactical solutions demonstrated when she:
 - Instituted and defined repeatable development procedures that support clear, measurable requirements.
 - o Implemented creative and effective methodologies/strategies; and,
 - Facilitated timely project execution.
- Persuasive liaison and communicator with solid reputation for:
 - o Building positive professional relationships even in stress-filled working environments,
 - Developing/presenting informative material to convey project information to a broad audience, from the executive suite to the project contributors,
 - Conceptualizing a winning business case
- Experience in various project types:
 - Mergers and acquisitions,
 - ERP implementations (Oracle and some Workday and SAP)
 - Artificial Intelligence
 - Infrastructure

PROFESSIONAL EXPERIENCE

Blue Cross Blue Shield of MN • 07/2023 to present

BCBSMN is part of the Blue Cross Blue Shield family of Health Plan providers with over 3500 employees, 2.5 Million members across all MN counties, 50 states and 4 continents

Senior Project Management Consultant/Senior Scrum Master

Provide project management oversight to the Medical Management team of the Medicaid Operating Model Transition Project.

Specific Accomplishments:

- Organized the business team into a pseudo-Agile functioning Product Ownership teams, developing an execution plan for the Medicaid transition to BCBS MN on 2024-01-01
- Established a process of hybrid Agile and Waterfall approaches adapting to what was already in use in order to ease adoption
- Collaborated with a team of four Project Managers/Scrum Masters to underpin an MVP deliverable on 2024-01-01.

RSM US Llp • 07/2022 to 07/2023

RSM is a world-leading provider of assurance, tax and consulting services to entrepreneurial growth-focused organizations globally

Senior Project Management Consultant

Provide project management oversight to priority Infrastructure projects.

Specific Accomplishments:

- Upgraded printers across the 59 locations nationwide, coordinating execution by multiple external vendors
- Upgraded remote offshore access using virtual desktop interfaces in the cloud from disparate remote access strategies
- Explored and conducted POC's for options for providing Linux server support
- Managed teams that developed baseline configurations for servers, network, M365 and end user computers

SafeNet Consulting, Minnetonka, MN • 08/2021 to 12/2022

SafeNet Consulting is an IT consulting firm with 130 employees providing staff augmentation and software solutions in the Artificial Intelligence, Cloud Migration and Systems Modernization spaces.

Program Manager/ LSSBB/Sales Support

Provide Lean/Six Sigma expertise, program management oversight to various projects across multiple clients. Assisted in the development of SOW and RFP responses to clients. Mentored and supervised project managers in the efficient execution of projects.

- Delivered program/project management, business analysis, data modeling and strategic partnership advisory services to client as needed
- Delighted customers, determining and ensuring quality delivery on vetted solutions
- Provided pre-sales support including authoring SOW's and responses to proposals, assisting clients in identifying needs

\$6B Integrated health care organization providing health care services via a practice of about 1800 physicians to 1.2M patients. Also, a health plan financing/administration covering 1.8M medical/dental members

Consulting Project Manager/Scrum Master

Provide program management to an Artificial Intelligence Proof of Concept project to allow HealthPartners to remain compliant with SLA's for processing Provider updates.

Specific Accomplishments:

- Managed the overall delivery of
- Supported the development team in communicating project options to facilitate client decisions to come up with the optimal minimum viable product.
- Conducted the Agile ceremonies to facilitate client communication and development team engagement

Culver's, Prairie Du Sac, Wisconsin • 08/2021 to 07/2022

Culver's is a privately owned restaurant chain with over 850+ restaurants across the United States, with a workforce of 25,000 and an annual revenue of approximately \$3.2B.

Consulting Project Manager/Scrum Master

Provide program management oversight to development teams retained by Culver's to create and rollout mission-critical software.

Specific Accomplishments:

- Delivered program/project management, business analysis, data modeling and strategic partnership advisory services to client as needed
- Conducted the Agile ceremonies

Sargento, Plymouth, Wisconsin • 05/2021 to 12/2022

Sargento Foods is a family-owned company leading cheese manufacturing and distribution for more than 60 years.

Six Sigma Black Belt/Project Management Consultant

Provide portfolio and program management expertise, oversight of the implementation of BrainBox AI, AI software for optimally operating the facility's HVAC system and project structure to the implementation of software Readyset, planogram virtual reality software.

Specific Accomplishments:

- Created the business case, and led the pilot execution for the rollout of Brainbox software for Sargento Engineering
- · Created the business case for virtual reality software Readyset

Change Healthcare, King of Prussia, PA • 01/2021 to 08/02/2021

Change Healthcare (CHC) is a provider of revenue and payment cycle management and clinical information exchange solutions, connecting payers, providers, and patients in the U.S. healthcare system. CHC software is used by 92% of the top US health plans, covering 175 million lives.

Engagement Management Consultant, ClaimsXten

Provide program management expertise and oversight of large software implementations of the Claim Performance products for the Healthcare Payor industry, for specific clients. Responsible for the effective coordination and project management of software implementations, internal and external status reporting, proactive issue triage, human resource responsibilities for the assigned team and the timely escalation.

- Quickly learned and successfully executed multiple times, a rigorous process of implementing customer requests using established tools and standards within the organization.
- Interfaced with the client to ensure smooth and seamless delivery of the software to their environment

Element Corporation, Hopkins, MN • 12/2019 to 9/30/2020

Element Fleet Management is a fleet management company, operating 3 Million Vehicles in 50 countries globally. They provide an end-to-end suite of fleet management services that span the total fleet lifecycle, from acquisition and financing to program management and vehicle remarketing.

Six Sigma Black Belt/Project Manager, Billing Business Area

Identify, quantify and define problems, creating the business case supporting solutions to address challenges faced by the BILLING Business area using Lean/ Six Sigma principles; then, managing the improvement opportunity projects to completion.

Specific Accomplishments:

- Developed the correct problem statement and project goals by identifying the correct stakeholders, assisting them
 in identifying and quantifying impact resulting in full issue resolution and a delighted customer.
- Rescued a high-value client with expeditious solutioning by:
 - Collaborating with various groups in the company to come up with solution options that best addressed the issue at hand
 - coordinating the implementation of a quick solution to an ambiguous problem.

CITGO Petroleum Company, Houston, Texas • 10/2019 to 04/2020

Citgo is a refiner, transporter and marketer of motor fuels, lubricants, petrochemicals and other industrial products, with \$32B annual revenue, having 4800 branded retail outlets and presence in 30 states and the District of Columbia.

Project Management Consultant, Open Text VIM Solution

Organize, plan and mobilize the project to install/configure Open Text VIM software at CITGO. VIM is an SAP add-in that does vendor invoice management, and the project was a peripheral SAP installation.

Specific Accomplishments:

- Developed a solid business case to support the project to automate vendor invoice management
- Created and rolled out the execution plan, delivering the completed project in record completion time.

TOPPAN MERRILL St. Paul, Minnesota • 04/2019 to 09/2019

Toppan Merrill is a subsidiary of \$5B printing company Toppan, based in Japan. They are in the business of offering services to efficiently and accurately communicate mission-critical content.

Project Management Consultant, Marketing and Communications Solutions

Organize, plan and track the execution of health plan contract TM clients, by a team of 12 resources in a tight timeline dictated by compliance. These contracts were Medicare/Medicare Advantage offerings by the client companies

Specific Accomplishments:

- Developed a system to track work progress and assignments to ensure optimal use of resources
- Elevated client confidence by collaborating with the client to develop an execution plan and publish timely status
- Delivered the client product timely, despite regulatory changes by the CMMS, and the short delivery window.

HEALTHPARTNERS Bloomington, Minnesota • 05/2017 to 03/2019

\$6B Integrated health care organization providing health care services via a practice of about 1800 physicians to 1.2M patients. Also, a health plan financing/administration covering 1.8M medical/dental members

Program Management Consultant, Artificial Intelligence (AI) Initiative at Health Partners 10/2018 – 03/2019

Organize the tactical formation of the AI program at HealthPartners, from strategic directives provided by my senior executive leader (that includes putting together the program organization, charter and tactical rollout plan for tool and use case evaluation/selection, and creation of the Business Cases).

IT Project Management Consultant, Work Intake Mgmt for AOD Claims Work 07/2018 – 03/2019 Create, manage and lead the prioritization of a work queue for Claims projects related to changes to Claims systems to accommodate Medicare Advantage for 2020.

IT Project Management Consultant, Enhanced Utilization Management Project

11/2017 - 12/2018

Move into execution, a 7-year overdue project that has consistently failed to gain traction for various business-related setbacks utilizing the Six Sigma approach for business case development.

IT Project Management Consultant, ClaimCheck to ClaimsXten Upgrade 05/2017 – 12/2018 Manage a time and customer-sensitive upgrade for software executing claim edits that include program management responsibilities around business and IT. Owned all the executive leadership communication and reporting.

Specific Accomplishments:

- Identify and spearhead tactical steps to execute a strategic vision by my senior leader in the AI space
- Organized a complex implementation and managed execution in an environment that has not yet adopted mature PM processes
- Developed the business case that provided traction to move the project forward
- Successfully managed vendor relationship with provider (McKesson, RedHat, IB)M of the software solution

UNITED HEALTH GROUP Minneapolis, Minnesota • 08/2010 to 03/31/2017

World-wide, leading health care company serving approximately 85 MM people

IT Project Management Consultant, Quality Hardening Initiative Projects 06/2016 – 03/2017

Aggressively managed the identification and execution of multiple AGILE-managed projects aimed at enforcing compliance by applications to specific performance standards to keep UHG competitive in the marketplace. This included monitoring the project spend across the program to ensure accountability to the business case.

IT Project Management Consultant, KOALA Projects

07/2015 - 05/2016

Loaned over to the OptumInsight group to manage rollout of KOALA Program initiatives, a highly visible security program aimed at addressing potential risks and was executed as a response to the highly publicized 2015 Anthem breach. These were AGILE-managed projects.

IT Project Management Consultant, MEDICA Projects

10/2014 - 06/2015

Successfully managed the development and rollout of multiple concurrent projects for UHG client, MEDICA. These projects were owned by multiple pyramids across MEDICA and UHG and was complicated by ambiguity due to multiple customer bases (with occasional conflicting interests).

IT Program Management Consultant, Commercial Transformation

10/2014 - 02/2015

Spearheaded the development and rollout of a modified Software Development Lifecycle (SDLC) catering to UHG's commercial clients that uses an abridged version of the conventional UHG SDLC, was carried out in an aggressive timeline that entailed rolling out components to production as progressively completed. Shepherded the adoption of this new SDLC across the complex UHG management hierarchy and all the political implications of such including managing the rollout across several Commercial projects.

IT Project Management Consultant/Scrum Master, IRD for myEasyBook 03/2014 – 06/2015

Stepped in mid-project to implement the first commercialized release of IRD product myEasyBook, pilot software targeted to be co-marketed to UHG wellness clients. Deliverable was a UHG commercial software product for booking and administering pre-paid discounted service appointments and was developed using the AGILE approach. Responsibilities included coordinating the software release with both IT and Business stakeholders.

IT Program Management Consultant, eHP Onboarding/Transitions 01/2012 – 02/2014

Executed over 20 monthly client onboarding releases to migrate clients from a legacy Wellness website application. These releases implemented Decision Guides negotiated by Health and Wellness Account Managers. (One of the releases was noted as the largest implementation ever executed in a single release by OptumHealth.) Concurrently, managed the development project for the replacement system to eHP.

Provide program management leadership to the enterprise initiative to integrate clinical applications across all United Health companies, successfully completing 4 major, multi-million project releases.

Specific Accomplishments:

- Successfully led multi-million dollar-size projects spanning organizational pyramids at UHG
- Organized complex, multi-organizational projects into simple, executable plans
- Created process, and documenting the solution so it is repeatable, making it cost-effective
- Navigated complex relationships to bring a team together to achieve a successful project outcome

WELLS FARGO BANK, NA Minneapolis, Minnesota • 02/2010 to 08/2010

\$1.2 Trillion in Assets Banking/Financial Service Provider

IT and Business Project Management Consultant

Reporting to organizational executive, provided program management and conversion program management expertise to the Wachovia integration for Debit Card.

Specific Accomplishments:

- Increased success and predictability of the conversion process by identifying and installing fixes to gaps in the management of the process
- Improved collaborative relationship with stakeholders by establishing communication and approval processes
- Saved time and cost by installing standards employed by other partners in the Technology group working outside the integration effort.

COMPUCOM Minneapolis Minnesota • 01/2010

\$2 Billion IT Asset Management Service Provider

Business Project Management Consultant

Provided support for Sales & Marketing by identifying an IT asset management strategy for their client identifying a compelling business case that supports both Compucom and client

Specific Accomplishments:

- Created a proposed new process, still to be vetted by Compucom, that they can present to the client, that takes
 into account profitability to Compucom yet presents a compelling business case to the client
- Documented the current process that will be a baseline for future improvement

AMERIPRISE BANK, FSB Minneapolis, Minnesota • 08/2009 to 11/2009

\$7 Billion Financial Service Provider

Business Program Management Consultant

Provide short-term, instant 'hit the ground running' project/program management leadership to bank initiatives requiring urgent implementation (Ameriprise Bank charter move from New York to Minneapolis, Implementation of ABA-compliant initiatives such as International ACH, Unlawful Internet Gambling Enforcement Act, Providing Bank Data to State Government to Support the IRS and Child Support Services, etc)

- Collaborated with stakeholders to define the tactical tasks toward a high-level goal
- interfaced with subject matter experts, both internal and external to Ameriprise (such as the Federal Reserve Bank, and commercial banking service providers to Ameriprise such as FISERV, Deluxe, Wells Fargo and 5th3rd Bank)
- Managed and coordinated task execution to keep the project focused and maintain Bank compliance with regulations of the American Banking Association, the Office of Thrift Supervision and the IRS
- Created and maintained the project plan and communicated this plan to project stakeholders, especially to senior management
- Created an effective QA and implementation process for delivering the IT/technology component of the solutions

Business (Engineering) Program Manager

Provide structure and best practices to the planning methodology required by the organization to pursue bridge and venture capital funding during the execution of clinical trials phase of product development.

Specific Accomplishments:

- Created a template for technology project execution based on the Phased Gate development approach that Dymedix was loosely following
- Created and maintained project plans that helped Dymedix detail out timelines and deliverables, per requirements of the venture capital funding investors

PRIME THERAPEUTICS Eagan, MN • 10/2008 to 02/2009

\$1 Billion Pharmacy Benefit Management Company

IT Management Consultant (Process Improvement Specialist/Six Sigma Black Belt)

Identified high-impact, quick-win process improvement initiatives for the Information Management group. Architected a repeatable framework for all future process improvement initiatives for the group using principles of *COBIT*, *ITIL* and *LEAN/Six Sigma*. Introduced process and control efficiency to Prime's Project Development life cycle. Raised customer satisfaction by streamlining Issue Resolution using *ITIL* principles and lowered Issue management cost by defining a clean software configuration management process. Assisted my project sponsor, an Assistant Vice President, in defining his organization optimally, so that roles and responsibilities are clearly articulated, enforceable and effective. Hiring and training the FTE that will continue this role in the organization after my assignment.

Specific Accomplishments:

- Authored the \$500K business case for revamping Prime's service management in the Information Management group, navigating a politically sensitive organization
- Identified \$2Million-impact improvement areas in Incident and Release Management process and the executed these IT projects using the Six Sigma approach.
- Evaluated a \$3Million development project for use of best practices in IT project tracking and communication to mitigate future cost overruns

BEST BUY CORPORATION Richfield, MN • 04/2008 to 10/2008

\$45 Billion Consumer Electronics Retail Organization

Business Program Management Consultant/Six Sigma Black Belt

Created cost savings by identifying, creating a portfolio of revenue-capturing process improvement initiatives for the Site Management group of bestbuy.com and executing initiatives in the areas of Change and Release management, holiday QA and Search Engine Optimization. Helped quantify business cases for projects championed by senior managers, directors and senior directors for their technology initiatives (in the areas of Store Information data management and Order Management) using *LEAN/Six Sigma* principles.

Specific Accomplishments:

- Mitigated a \$2 Million annual revenue impact by creating, documenting and evangelizing a repeatable process for verifying .com to increase site stability over its peak retail seasons using LEAN/Six Sigma analysis.
- Strategized implementation of a \$1 Million+ project (the Store Location Information project), creating the \$50 Million business case for the project using the Six Sigma approach.
- Mitigated a \$1.5 Million annual revenue loss by creating protocol for change management at .com. that also elevated the brand of the Site Management group to senior Best Buy leadership

SEAGATE TECHNOLOGY Bloomington, Minnesota • 05/2005 to 04/2008

\$12 billion worldwide storage drive manufacturing company.

Sales & Marketing IT Program Manager

Managed a \$1Million project portfolio for the Pricing group of Sales and Marketing IT. Championed and executed process improvement initiatives by business operations utilizing IT. Increased process efficiency and customer satisfaction by implementing improvements that identify and quantify value of those processes to the customer in keeping with *LEAN/Six Sigma* principles. Architected proactive and SOX-compliant solutions that addressed customer needs conforming to their expressed and implied requirements. Planned and executed strategies for resource and funding acquisition.

Specific Accomplishments:

- Saved Seagate 65% in IT development cost savings through effective use of offshore development.
- Enabled effective off-shore IT multi-site work by creating process, documentation and turnover standards and implementing goal-focused quality assurance criteria.
- Successfully completed the aggressive \$.5MM integration effort of Maxtor into Seagate's Sales and Marketing systems in record time 6 months.
- Successfully managed 24 full projects over 5 programs to completion by utilizing a robust enhancement to Seagate's software development lifecycle process that created over \$5MM in quantified benefits to Seagate Sales & Marketing.
- Significantly streamlined functionality of the Sales and Marketing IT department by identifying and moving business-appropriate functions to the appropriate stakeholder/user.
- Created significant savings by tactically upgrading IT project documentation templates for optimal reusability and repeatability
- Received the honor for "Best Project Award" after Six Sigma Black Belt Training due to superior application of learning principles and effective results

TARGET CORPORATION Minneapolis, Minnesota • 08/1997 to 05/2005

\$50 billion discount retail chain across the United States.

Support Project Manager - IT (2003 to 2005)

Led the data integration portion of the transition and turnover of Marshall Fields IT to new owner, May Co. Directed system maintenance of Direct2Guest Warehouse Management and Multi-Channel Integration Systems (Supply Chain applications) to seamlessly operate mail-order business through the key transition period that was also a high-volume transaction season. Commanded skilled 8-person full time staff and 25 offshore technical support personnel.

Specific Accomplishments:

- Increased profitability of Marshall Fields' last holiday season under Target ownership through strategic use of available resources, creatively compensating for lower capacity support systems.
- Solved critical performance issues (during the high-volume last holiday season of Target ownership of Marshall Fields) with a timely and effective deployment of an all-star SWAT team.
- Transparently converted Marshall Fields data stores to May Co. with minimal business disruption by successfully managing processes and procedures during the turbulent transition period.

QA/Implementation Manager/Project Manager/Source Control - IT (2000 to 2003)

Led the application team that integrated, converted and implemented Marshall Field's new \$15 Million warehouse management system, a supply chain management application. Created and executed the cohesive strategic plan to QA the development collateral using combined onsite/offshore resources. Strategized the implementation of web analytics reporting for Target's internet storefronts. Provided guidance and direction to Target senior management on enterprise software management and acquisition.

- Created and executed QA/conversion and implementation strategy for the \$15Million Direct2Guest system.
- Commanded a \$1Million section of the \$15Million project covering establishment and execution of the implementation and conversion strategy.
- Successfully strategized, planned and implemented the \$2Million web analytics project for Target's internet business by identifying executive initiatives and translating into tangible and measurable deliverables. This enhanced target.com's holiday internet business, enabling record sales (by volume).
- Increased efficiency, productivity and auditability of target.com software by creating target.com source control
 procedure paving the way for SOX control.

Top-level technical consultant retained to assist in the customization, install, maintenance and support of Advantage:Gen toolset at Target. Integral contributor to infrastructure design and development standards used by 500+ system engineers. Architected the training strategies on Advantage:Gen for the entire 500+ developer population. Expert advisor to senior leadership on the selection and acquisition of peripheral support software for Advantage:Gen and enterprise data management strategies.

Specific Accomplishments:

- Led the effort, and was the mainframe expert resource for the integration of Target's three operating companies
- Strategized the plan for periodic rollout and upgrade of Advantage: Gen and peripheral software at Target, a platform that, then, played into some 75% of Target's mainframe applications.
- Planned and led every Advantage:Gen upgrade to a budget between \$.5 2Million during my tenure as Development Technologies Consultant
- Technically consulted on the integration and implementation of Advantage: Gen in mainframe, client server and web applications across Target's supply chain, finance and order systems
- Skillfully implemented corporate enterprise development standards 500+ developers
- Resident expert for Advantage:Gen due to superior expertise and performance.
- Developed Target's first enterprise model management strategy

Early Career (details on separate Resume Supplement):

Consultant, Various Companies, 1984 to 1997.

FORMAL EDUCATION/TRAINING

Bachelor of Science, Mathematics, 1982 University of the Philippines, Diliman, Quezon City, Philippines

Project Management Certificate Courses, 2000-2003 George Washington University, Washington D.C.

Lean Six Sigma Black Belt Training, 2008 Seagate Technology, Minneapolis, MN Certificate obtained in 04/2017

Mini MBA, 2009 University of St. Thomas, Minneapolis, MN

Leading SAFe Training, 2019 CPrime, St Louis Park, MN

ScrumMaster Training/, Certification, 2019 Artisan Software Consulting, Phoenix, AZ

PROFESSIONAL TRAINING/CERTIFICATIONS

Completed Courses toward Project Management Master's Certificate at George Washington University: Software Project Management, Risk Management, Scheduling and Cost Control, Project Management Communication, Requirements Management & Prep Course for PMI Certification COBIT/ITIL Training, SEI's Capability Maturity Model Training Certified LEAN Six Sigma Black Belt (8136842), Management & Strategy Institute Certified ScrumMaster (1027833), Scrum Alliance

Certified SAFe® 4 Agilist, Scaled Agile, Inc.